

**PRISMA ELECTRONICS SA** is an innovative, high technology company that was established in 1991 in, Greece. Throughout a consistent and continuous effort, the company engaged in a wide range of activities in the field of Electronics, Space, Defense, Information Technology, Telecommunications and Energy. With present in Alexandroupolis (HQ and Factory), Athens (R&D and Sales Department) and London (International Sales).

### **Sales Associate (Job code: SA-2500)**

#### **Job Description:**

As a Sales Associate at **Prisma**, you will play a key role in bridging the gap between our PCB assembly & cables/ harness fabrication capabilities and our customers' needs.

- Your primary responsibility will be to develop and maintain strong client relationships while understanding their technical requirements and translating them into customized solutions.
- Establish and develop relationships with existing and potential customers by understanding their needs and providing technical expertise on Prisma's PCB assembly and cables/harness fabrication capabilities
- Prepare detailed proposals based on customer specifications, providing clear explanations of the technical aspects involved.
- Contribute to the achievement of sales targets by actively seeking new business opportunities and expanding the customer

#### **Requirements:**

- Bachelor's Degree Diploma in Engineering or Business Administration or related field (Electrical Engineering, Electronics, Marketing, Sales, etc.)
- Willing to travel overseas for work assignment (for EXPO's, clients, etc.)
- Excellent communication and interpersonal skills (Greek and English)



### **Additional requirements:**

- Experience in technical sales, preferably in the PCB assembly and cables/harness manufacturing industry

### **What we offer:**

- Competitive remuneration package
- High standard working environment
- Cooperation with International Companies & Executives
- Ongoing training
- Opportunities for career development

Please send your CV to address mail: **ibd@prismael.com** by referring the relevant Ref Code (**ex. SA-2500**).

